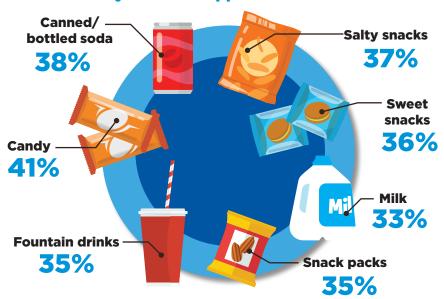


What's In Your Basket?

Beer buying drives men to c-stores, while candy buying is a sweet spot for women

With convenience stores selling about 80 percent of the fuel purchased in the United States, it's no surprise that fuel is the top product purchased by c-store shoppers. But what else compels consumers to visit the nation's nearly 153,000 c-stores? The 2020 Convenience Store News Realities of the Aisle Study, which surveyed 1,500-plus consumers who shop a c-store at least once a month, revealed the following:

Aside from fuel, the top products purchased by c-store shoppers overall are:



Male c-store shoppers are more likely than females to have in their baskets:



Female c-store shoppers

are more likely than males to have in their baskets:



Lottery is also a strong driver of convenience store trips:

of c-store shoppers overall said they have purchased a lottery ticket in the past month.

Daily convenience store shoppers are more likely to be lottery players (37%) than weekly or monthly c-store shoppers (26%).

More women than men purchase lottery tickets at c-stores:

33% vs. 24%

By age, baby boomers most like to try their luck:

40% picked up a lottery ticket in the past month vs. 30% of Generation X, 27% of millennials and 14% of Generation Z.